

# State of Borth Carolina ALCOHOLIC BEVERAGE CONTROL COMMISSION

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#### **MEMORANDUM 2990**

**TO:** ABC Boards and ABC Warehouse

FROM: Mike DeSilva

**Deputy Commissioner** 

**DATE:** February 10, 2025

\*\*SPA'S\*\*\* – THE NEW SPA POLICIES INCLUDED IN SENATE BILL 527 WHICH WAS PASSED LAST SUMMER BEGAN WITH THE JANUARY 2025 SPA'S. THERE IS NO LONGER A "BUY-IN MONTH" PRIOR TO THE SALE TO THE PUBLIC MONTH. THE SUPPLIERS WILL BE ABLE TO OFFER UP TO SIX (6) ONE-MONTH SPA'S PER YEAR WITH A MINIMUM OF ONE MONTH BETWEEN SPA'S.

Please note, the SPA Reports found on the public website under Pricing Reports, Monthly Reductions <a href="https://abc2.nc.gov/Pricing/MonthlyReductions/3">https://abc2.nc.gov/Pricing/MonthlyReductions/3</a> are up to date. You should check these prior to posting sale prices at the beginning of each month.

\*\*ACH Information\*\*: A spreadsheet containing the suppliers' ACH information is available on the Boards' website. This is a more secure method to share this information. If you have additional suppliers' ACH information not included on this list, please share it with me. When making ACH payments, please remember to send an email with the remittance information, as they need an email to properly apply the payment. Also, please send an email with the documentation when claims of breakage are being sent to the suppliers.

\*\*Limited Time Offer (18-, 19-, 20-) Codes\*\* - Please be aware, 17- codes have been added to the Limited Time Offer code numbers.

## \*\*Pricing Reports\*\*

The Pricing Reports, both monthly and quarterly, are available on the Board website <a href="https://boards.abc.nc.gov">https://boards.abc.nc.gov</a> under Download Price Files. All reports may be downloaded as often

as you need, as they will be updated daily to have the most up-to-date pricing information. This will allow you to have the pricing for any new listings, as well as updates for all listing types.

### **SPA CORRECTIONS**

For the below product, the SPA did not calculate properly. The correct information is below.

NC Code: 27067 Add a new reduced price:

May **▼** 2025

Go

Brand Name: Four Roses Yellow Label

#### Past reductions:

| Month    | Current CCLB | SPA     | Net CCLB | Net Bottle Price |             |
|----------|--------------|---------|----------|------------------|-------------|
| 2/1/2025 | \$141.06     | \$12.88 | \$128.18 | \$40.95          | <u>Edit</u> |

For the below products, the SPA net case cost of \$54.13 is correct, but the SPA amount was incorrect. Below is the corrected information. Again, the case cost and the retail price did not change, only the SPA amount.

NC Code: 29603 Add a new reducer

Brand Name: Ole Smoky Cookie Dough Whiskey

#### Past reductions:

| Month    | Current CCLB | SPA     | Net CCLB | Net Bottle Price |
|----------|--------------|---------|----------|------------------|
| 2/1/2025 | \$67.01      | \$12.88 | \$54.13  | \$17.95          |

NC Code: 32655 Add a new reducer

Brand Name: Ole Smoky Mango Habanero

## Past reductions:

| Month    | Current CCLB | SPA     | Net CCLB | Net Bottle Price |
|----------|--------------|---------|----------|------------------|
| 2/1/2025 | \$67.01      | \$12.88 | \$54.13  | \$17.95          |

NC Code: 32656 Add a new reducec

Brand Name: Ole Smoky Salty Caramel Whiskey

#### Past reductions:

| Month    | Current CCLB | SPA     | Net CCLB | Net Bottle Price |
|----------|--------------|---------|----------|------------------|
| 2/1/2025 | \$67.01      | \$12.88 | \$54.13  | \$17.95          |

NC Code: 32662 Add a new reduced

Brand Name: Ole Smoky Peanut Butter Whiskey

#### Past reductions:

| Month    | Current CCLB | SPA     | Net CCLB | Net Bottle Price |   |
|----------|--------------|---------|----------|------------------|---|
| 2/1/2025 | \$67.01      | \$12.88 | \$54.13  | \$17.95          | I |

NC Code: 56800 Add a new reducer

Brand Name: Ole Smoky Mint Chocolate Chip Whiskey Cream

#### Past reductions:

| Month    | Current CCLB | SPA     | Net CCLB | Net Bottle Price |   |
|----------|--------------|---------|----------|------------------|---|
| 2/1/2025 | \$67.01      | \$12.88 | \$54.13  | \$17.9           | 5 |

## **SCC Updates:**

21378 – Jack Daniel's Tennessee Fire

SCC: 10082184107543

32600 – Jack Daniel's TN Honey

SCC: 10082184106713

32605 - Jack Daniel's TN Fire

SCC: 10082184106751

## **UPC, SCC and Product Name updates:**

47289 - Planteray Rum Barbados 5Y

UPC: 695521154860 SCC: 10695521154867

(Previously – Plantation Grand Reserve 5Y Rum)

## **Bottles per Case, Age, and Pricing Updates**

66821 – Conviction Founder's Reserve

6 Bottles per Case

Age: 5 years

Case Cost: \$294.30

(Previously – 12 bottles, 4 years, CC - \$591.72)

66824 - Conviction Naranja

6 Bottles per Case

Age: 5 years

Case Cost: \$218.32 Retail Price: \$68.95

(Previously – 12 bottles, 4 years, CC \$380.00, Retail \$59.65)

## **Supplier and Broker Change:**

The supplier for the below product will be MHW/ R. Jelinek (supplier #0505) and the broker will be ABC Commission **effective February 4, 2025**:

| 62284 | MHW/ R. Jelinek | Becherovka Herbal Liqueur | \$24.95 | .75L | ABC Commission | Ī |
|-------|-----------------|---------------------------|---------|------|----------------|---|
|-------|-----------------|---------------------------|---------|------|----------------|---|