

*Alcoholic Beverage  
Control Commission*

# ANNUAL REPORT

**2021 fiscal year data**



# TOTAL REVENUE DISTRIBUTION:

## \$616,884,452



Local ABC Boards in North Carolina are established and operated with no state funds. Through the sale of **\$1,593,785,865** in spirituous liquor and fortified wine in ABC stores in the fiscal year ending June 30, **2021**, total revenue distributions amounted to **\$616,884,452** to the state's General Fund and the cities and counties where alcohol sales are allowed.

July 1, 2020 - June 30, 2021

# REVENUES FROM SPIRITUOUS LIQUOR

REVENUE TYPE	STATUTORY AUTHORITY	JUNE 30, 2021	JUNE 30, 2020	PERCENT CHANGE
Liquor Sales - Regular		\$1,374,618,252	\$1,169,562,775	17.53%
Mixed Beverage Sales		217,188,253	196,290,947	10.65%
Fortified Wine/Mixer Sales		1,979,360	2,003,771	-1.22%
<b>TOTAL SALES</b>		<b>1,593,785,865</b>	<b>1,367,857,493</b>	<b>16.52%</b>
State Excise Tax	105-113.80(6); 18B-805(b)(2)	346,248,055	296,438,600	16.80%
Mixed Beverage Tax - Revenue	18B-804(b)(8),(9); 18B-805(b)(2)	16,925,603	15,412,790	9.82%
Mixed Beverage Tax - DHHS	18B-804(b)(8),(9); 18B-805(b)(3)	1,691,411	1,541,588	9.72%
Rehabilitation Tax	18B-804(b)(6b); 18B-805(b)(4)	3,983,453	3,689,042	7.98%
Wine Sales Tax		105,882	108,869	-2.74%
Cost of Goods Sold	18B-805(b)(1)	827,149,271	708,223,501	16.79%
Operating Expenses	18B-805(b)(1)	200,808,570	184,217,902	9.01%
Interest Income	18B-805(a)	411,388	906,983	-54.64%
Other Income/Expense	18B-805(a)	682,141	13,363	5004.70%
Profit Before Distribution		197,967,149	159,145,547	24.39%
Profit Percent To Sales		12.42%	11.44%	0.98%
Law Enforcement	18B-805(c)(2)	12,311,258	11,575,108	6.36%
Alcohol Education	18B-805(c)(3)	15,530,299	14,527,457	6.90%
Net Profit		170,125,592	133,042,982	27.87%
County - City Distributions	18B-805(e)	123,750,354	104,548,529	18.37%
Number Of Stores		440	436	
Mixed Beverage Tax Retained	18B-805(b)(2); 18B-805(f)	15,200,611	13,869,779	9.60%
Liquor Sales Tax	105-164.4(a); 18B-805(b)(2)	96,444,019	81,574,710	18.23%
Surcharge Collected	18B-804(b)(6a); 18B-203(a)(15)	9,097,689	8,375,242	8.63%
Bailment Collected	18B-804(b)(2); 18B-203(a)(15)	11,746,689	10,819,109	8.57%
Retail Bottles Sold		97,900,863	90,162,297	8.58%
Mixed Beverage Bottles Sold		8,600,298	7,918,383	8.61%

July 1, 2020 - June 30, 2021

# ABC BOARD REVENUE & DISTRIBUTIONS

ABC BOARDS BY COUNTY <i>(Number of Stores)</i>	SALES				EXPENSES				LOCAL PROFITS			LOCAL DISTRIBUTIONS <i>(Law Enforcement, Alcohol Education, County/Municipal)</i>	
	GROSS SALES	FY 2020 GROSS SALES	PERCENT CHANGE OVER FY 2020	FORECAST FOR FY 2022	STATE TAXES COLLECTED	COST OF LIQUOR SOLD	OPERATING EXPENSES	OTHER INCOME & EXPENSE	PROFIT BEFORE DISTRIBUTIONS FY 2021	PERCENT PROFIT	PROFIT BEFORE DISTRIBUTIONS FY 2020	FY 2021	FORECAST FOR FY 2022
<b>ALAMANCE</b>													
Alamance Municipal (5)	20,792,323	18,034,272	15.29%	22,318,900	4,806,010	10,818,422	2,727,828	3,219	2,443,282	11.75%	1,862,707	1,832,463	1,589,100
* Alexander County (1) *	1,032,727	0	0.00%	1,063,238	237,804	541,421	203,137	0	50,365	4.88%	0	2,539	2,997
<b>ALLEGHANY</b>													
Sparta (1)	1,218,292	977,425	24.64%	904,500	280,454	635,821	163,179	-523	138,315	11.35%	80,393	120,909	42,568
<b>ANSON</b>													
Wadesboro (1)	1,964,122	1,734,626	13.23%	2,232,065	443,648	1,046,526	309,230	321	165,039	8.40%	150,222	231,100	96,663
<b>ASHE</b>													
West Jefferson (1)	2,955,073	2,489,956	18.68%	3,200,000	670,705	1,565,002	436,983	14	282,397	9.56%	255,021	193,787	221,000
<b>AVERY</b>													
High Country (1)	4,934,745	4,061,584	21.50%	4,970,213	1,158,426	2,559,135	541,679	3,520	679,025	13.76%	478,082	620,173	566,000
Beaufort County (6)	7,571,712	6,984,866	8.40%	7,187,813	1,725,240	3,987,540	1,431,236	926	428,622	5.66%	488,815	285,483	286,605
Bertie County (1)	1,231,750	995,521	23.73%	1,207,500	276,536	662,709	230,644	46	61,907	5.03%	56,235	38,747	67,580
<b>BLADEN</b>													
Elizabethtown (1)	2,328,907	1,911,875	21.81%	2,062,500	528,397	1,243,501	235,754	1,616	322,871	13.86%	251,662	235,829	189,745

July 1, 2020 - June 30, 2021

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<b>BRUNSWICK</b>													
Belville (2)	6,239,181	5,435,465	14.79%	6,304,000	1,405,316	3,281,489	685,965	0	866,411	13.89%	543,473	644,401	528,000
Boiling Spring Lakes (1)	1,271,305	1,151,046	10.45%	1,260,000	285,238	640,772	296,172	-12,055	37,068	2.92%	46,705	7,548	37,295
Brunswick County (2)	4,873,663	3,970,759	22.74%	4,409,911	1,137,407	2,504,097	677,377	-13,113	541,669	11.11%	372,769	80,131	61,304
Calabash (1)	2,556,941	2,125,348	20.31%	2,522,000	592,387	1,364,819	305,733	1,111	295,113	11.54%	190,438	229,223	200,665
Oak Island (1)	4,447,899	3,691,191	20.50%	5,000,000	1,033,585	2,310,304	537,219	1,085	567,876	12.77%	393,886	516,421	393,000
Ocean Isle Beach (1)	3,678,205	2,863,270	28.46%	3,790,700	851,637	1,890,300	441,780	43	494,531	13.44%	324,422	500,000	487,445
Shallotte (1)	2,918,552	2,359,885	23.67%	2,500,000	675,053	1,525,880	394,051	27,561	351,129	12.03%	234,393	100,966	30,000
Southport (1)	4,873,955	4,194,619	16.20%	4,900,000	1,147,363	2,505,013	594,679	-16,709	610,191	12.52%	494,770	610,191	435,963
Sunset Beach (1)	2,354,086	1,962,243	19.97%	2,297,479	535,854	1,247,702	348,451	-4,490	217,589	9.24%	161,231	115,332	82,200
<b>BUNCOMBE</b>													
Asheville (9)	44,512,926	39,952,789	11.41%	46,407,875	10,560,011	22,585,854	5,811,146	-316,448	5,239,467	11.77%	4,668,068	4,314,948	3,837,563
Black Mountain (1)	3,785,679	3,311,924	14.30%	3,852,000	866,001	1,950,237	444,072	133	525,502	13.88%	395,218	367,017	421,000
Weaverville (1)	4,337,302	3,821,696	13.49%	4,455,402	982,817	2,286,282	648,736	-42,686	376,781	8.69%	288,557	368,190	214,118
Woodfin (1)	2,810,790	2,402,222	17.01%	2,299,925	631,930	1,495,896	465,258	67	217,773	7.75%	188,823	91,524	50,500
<b>BURKE</b>													
Morganton (1)	4,693,945	4,145,340	13.23%	4,100,000	1,080,119	2,462,842	520,597	699	631,086	13.44%	530,037	631,086	527,976
Valdese (1)	1,658,238	1,367,340	21.27%	1,512,500	376,792	852,347	249,281	-2,920	176,898	10.67%	104,907	173,035	105,000
<b>CABARRUS</b>													
Concord (7)	29,529,077	25,107,095	17.61%	27,534,000	6,794,235	15,288,192	3,297,105	-3,267	4,146,278	14.04%	3,180,417	1,253,965	1,154,000
Mount Pleasant (1)	1,173,519	1,066,883	10.00%	1,300,800	267,648	616,526	246,698	-4,047	38,600	3.29%	4,569	9,521	50,588

July 1, 2020 - June 30, 2021

# ABC BOARD REVENUE & DISTRIBUTIONS

ABC BOARDS BY COUNTY <i>(Number of Stores)</i>	SALES				EXPENSES				LOCAL PROFITS			LOCAL DISTRIBUTIONS <i>(Law Enforcement, Alcohol Education, County/Municipal)</i>	
	GROSS SALES	FY 2020 GROSS SALES	PERCENT CHANGE OVER FY 2020	FORECAST FOR FY 2022	STATE TAXES COLLECTED	COST OF LIQUOR SOLD	OPERATING EXPENSES	OTHER INCOME & EXPENSE	PROFIT BEFORE DISTRIBUTIONS FY 2021	PERCENT PROFIT	PROFIT BEFORE DISTRIBUTIONS FY 2020	FY 2021	FORECAST FOR FY 2022
<b>CALDWELL</b>													
Granite Falls (1)	1,870,264	1,592,164	17.47%	1,489,900	424,451	967,131	237,356	68	241,394	12.91%	169,440	192,316	123,000
Lenoir City (2)	4,895,459	4,240,709	15.44%	4,600,000	1,110,628	2,588,348	603,802	304	592,985	12.11%	494,436	532,995	466,500
Camden County (2)	2,567,589	1,963,789	30.75%	2,140,320	577,236	1,367,954	354,749	0	267,650	10.42%	147,053	79,928	34,600
Carteret County (6)	21,973,508	17,611,924	24.76%	22,000,000	5,170,683	11,192,677	2,486,094	-4,716	3,119,338	14.20%	2,243,637	2,718,897	1,630,000
Caswell County (4)	2,988,130	2,582,234	15.72%	2,985,000	675,920	1,582,071	505,502	-1,954	222,683	7.45%	114,401	103,237	119,500
Catawba County (12)	27,647,868	25,130,576	10.02%	29,634,030	6,388,540	14,316,733	3,679,437	495,411	3,758,569	13.59%	2,703,444	1,264,657	1,715,800
<b>CHATHAM</b>													
Chatham County (4)	6,862,365	5,439,665	26.15%	9,014,476	1,545,007	3,610,985	1,311,452	13,511	408,432	5.95%	291,171	216,634	298,298
Pittsboro (1)	2,015,088	1,944,279	3.64%	2,121,065	463,382	1,053,550	233,020	236	265,372	13.17%	253,371	81,637	254,579
Siler City (1)	2,253,731	1,844,679	22.17%	2,360,000	507,324	1,187,015	311,587	276	248,081	11.01%	177,597	149,460	100,000
<b>CHEROKEE</b>													
Andrews (1)	1,195,107	950,717	25.71%	1,000,000	271,049	632,201	220,596	6,598	77,859	6.51%	41,934	35,239	38,971
Murphy (1)	4,826,398	3,960,769	21.86%	4,933,000	1,095,234	2,543,982	677,684	852	510,350	10.57%	345,400	252,000	152,000
Chowan County (1)	2,115,300	1,860,689	13.68%	2,199,850	484,663	1,112,423	343,687	1,150	175,677	8.31%	166,303	155,677	19,200
Clay County (1)	3,631,906	3,139,164	15.70%	3,551,000	821,679	1,906,457	499,582	99	404,287	11.13%	314,098	327,000	142,000
<b>CLEVELAND</b>													
Kings Mountain (1)	2,377,239	2,205,818	7.77%	2,429,240	542,933	1,250,734	328,649	774	255,697	10.76%	191,191	331,609	127,572
Shelby (2)	5,888,603	5,614,963	4.87%	6,006,000	1,349,596	3,088,678	989,707	600	461,222	7.83%	455,596	460,643	299,200
<b>COLUMBUS</b>													
Brunswick (1)	587,375	521,707	12.59%	601,600	128,909	319,953	96,233	2	42,282	7.20%	40,179	28,650	11,200
Lake Waccamaw (1)	784,847	638,247	22.97%	800,000	177,562	401,354	108,468	2	97,465	12.42%	63,434	62,690	30,933

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Tabor City (1)	1,214,468	1,055,588	15.05%	1,200,000	273,546	627,398	172,207	-2,182	139,135	11.46%	120,482	50,123	48,830
West Columbus (1)	1,112,328	904,185	23.02%	1,044,000	241,296	592,429	178,748	-8,648	91,207	8.20%	43,436	7,082	8,200
Whiteville (1)	2,144,692	1,695,910	26.46%	1,800,000	489,805	1,124,869	241,945	2,758	290,831	13.56%	200,281	97,474	6,000
Craven County (5)	14,704,776	12,936,312	13.67%	15,193,107	3,400,491	7,706,379	1,959,326	-4,665	1,633,915	11.11%	1,477,682	1,633,915	1,062,439
Cumberland County (10)	53,335,481	45,511,903	17.19%	51,002,000	12,291,123	27,808,675	6,161,901	3,941	7,077,723	13.27%	5,267,008	5,911,693	5,650,836
Currituck County (3)	8,185,430	6,307,917	29.76%	7,800,000	1,884,793	4,246,429	974,060	81	1,080,229	13.20%	666,522	1,080,229	748,500
Dare County (5)	23,215,486	18,067,964	28.49%	22,100,000	5,466,249	11,897,508	2,373,655	14,655	3,492,729	15.04%	2,414,735	2,942,946	3,547,915
<b>DAVIDSON</b>													
Davidson County (1)	5,012,970	2,808,957	78.46%	6,800,000	1,131,748	2,659,484	418,874	-3,138	799,726	15.95%	383,746	220,141	256,000
Lexington (2)	6,300,696	5,619,027	12.13%	6,224,610	1,451,469	3,337,595	712,233	-7,237	792,162	12.57%	751,938	584,639	457,693
Thomasville (1)	5,468,681	4,405,065	24.15%	5,185,000	1,226,046	2,907,571	672,576	650	663,138	12.13%	497,592	446,049	421,000
<b>DAVIE</b>													
Mocksville-Cooleemee (2)	3,500,222	2,887,599	21.22%	3,372,812	795,442	1,843,361	585,587	-19,306	256,526	7.33%	190,568	117,560	139,000
<b>DUPLIN</b>													
Kenansville (1)	722,986	642,823	12.47%	681,000	163,164	387,178	134,081	22	38,585	5.34%	35,088	2,115	11,125
Wallace (1)	2,510,709	2,213,994	13.40%	2,700,000	574,403	1,312,771	276,120	-7,425	339,990	13.54%	296,951	98,442	38,700
Warsaw (1)	1,194,735	887,173	34.67%	1,256,000	269,848	641,564	188,304	11	95,030	7.95%	46,178	7,205	0
Durham County (8)	49,234,979	44,198,441	11.40%	50,000,218	11,318,312	25,580,460	6,692,800	-53,687	5,589,720	11.35%	5,106,778	3,577,163	3,161,119
Edgecombe County (5)	7,168,879	6,316,883	13.49%	7,198,000	1,621,188	3,798,327	1,070,829	2,123	680,658	9.49%	464,140	630,658	360,000

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<b>FORSYTH</b>													
Triad Municipal (14)	60,689,621	53,591,236	13.25%	60,573,512	14,016,477	31,591,328	7,087,246	-14,985	7,979,585	13.15%	6,663,816	7,080,196	5,561,704
<b>FRANKLIN</b>													
Bunn (1)	1,212,521	1,106,305	9.60%	1,215,719	272,828	647,645	184,456	0	107,592	8.87%	78,433	101,592	59,181
Franklinton (1)	1,980,798	1,679,987	17.91%	2,372,265	444,221	1,064,367	284,006	334	188,538	9.52%	145,096	184,338	117,500
Louisburg (1)	2,500,293	2,138,052	16.94%	2,503,421	568,983	1,314,977	340,230	77	276,180	11.05%	207,808	266,180	252,391
Youngsville (1)	2,335,162	1,804,548	29.40%	3,565,353	528,810	1,246,657	335,140	243,235	467,790	20.03%	146,602	85,564	94,671
<b>GASTON</b>													
Belmont (1)	4,345,825	3,584,753	21.23%	4,548,000	1,012,620	2,239,681	701,679	-8,515	383,330	8.82%	299,125	152,504	136,503
Bessemer City (1)	831,663	772,662	7.64%	915,785	190,709	436,593	156,273	42	48,130	5.79%	38,624	24,800	23,500
Cherryville (1)	1,527,247	1,346,082	13.46%	1,559,000	344,078	811,619	294,299	-2,498	74,753	4.89%	71,562	43,081	53,500
Cramerton (2)	4,349,084	3,374,859	28.87%	4,221,401	980,272	2,314,597	642,897	-19,655	391,663	9.01%	149,062	149,627	123,985
Gastonia (5)	16,089,457	13,789,381	16.68%	16,500,000	3,705,951	8,428,379	2,110,522	37,419	1,882,024	11.70%	1,456,955	1,492,958	817,000
Mount Holly (1)	3,027,252	2,690,627	12.51%	2,850,000	693,777	1,570,461	402,946	2,974	363,042	11.99%	315,594	298,862	230,930
Gates County (2)	1,169,458	990,228	18.10%	1,300,000	263,359	621,403	222,238	0	62,458	5.34%	48,863	36,339	4,500
Granville County (2)	6,042,790	5,299,785	14.02%	6,800,000	1,369,085	3,210,701	826,114	3,245	640,135	10.59%	525,402	253,356	250,000
Greene County (2)	1,466,572	1,144,555	28.13%	1,505,000	330,109	774,006	234,195	532	128,794	8.78%	71,003	72,094	82,513

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<b>GUILFORD</b>													
Gibsonville (1)	2,559,184	1,638,178	56.22%	2,274,980	580,003	1,362,135	285,423	-14,198	317,425	12.40%	125,710	37,408	19,000
Greensboro (15)	66,701,162	58,313,777	14.38%	68,956,160	15,488,414	34,414,034	8,136,076	-1,366	8,661,272	12.99%	6,757,655	7,861,272	3,963,958
High Point (7)	26,432,020	22,340,539	18.31%	24,551,061	6,057,340	13,652,335	3,622,334	1,992	3,102,003	11.74%	2,586,479	2,666,870	1,626,704
Halifax County (5)	7,910,669	6,802,110	16.30%	7,560,066	1,799,811	4,181,431	1,229,044	420	700,803	8.86%	548,504	509,802	338,171
<b>HARNETT</b>													
Angier (1)	4,118,891	3,543,349	16.24%	4,130,297	927,362	2,205,413	463,145	601	523,572	12.71%	438,589	217,173	285,967
Dunn (2)	3,443,437	2,940,816	17.09%	3,395,000	782,907	1,830,539	486,897	-50	343,044	9.96%	251,395	172,850	173,500
Lillington (1)	2,960,185	2,367,700	25.02%	3,000,000	686,563	1,506,662	381,394	343	385,909	13.04%	233,284	385,909	234,000
<b>HAYWOOD</b>													
Canton (1)	2,110,832	1,859,086	13.54%	2,100,000	479,107	1,115,826	426,756	1,247	90,390	4.28%	89,568	65,545	52,000
Maggie Valley (2)	3,829,190	2,999,270	27.67%	3,729,700	872,069	2,014,110	563,222	-7,986	371,803	9.71%	184,624	151,143	108,000
Waynesville (1)	4,058,907	3,407,560	19.11%	4,238,297	943,566	2,102,560	454,122	0	558,659	13.76%	373,951	185,225	186,187
<b>HENDERSON</b>													
Fletcher (1)	3,889,908	2,905,672	33.87%	3,588,957	880,192	2,052,011	583,266	-1,648	372,791	9.58%	226,632	351,538	324,623
Hendersonville (3)	9,993,515	8,854,456	12.86%	9,700,000	2,298,419	5,159,114	1,683,564	384	852,802	8.53%	666,320	773,878	730,000
Laurel Park (1)	1,878,817	1,660,017	13.18%	1,710,000	431,002	982,187	289,200	175	176,603	9.40%	132,424	163,116	106,500
Hertford County (3)	3,440,923	2,875,305	19.67%	3,080,000	777,271	1,851,250	584,049	807	229,160	6.66%	150,370	114,979	90,989
Hoke County (2)	4,529,755	3,364,576	34.63%	4,445,705	1,024,684	2,396,887	544,747	51	563,488	12.44%	312,107	200,156	196,295
Hyde County (2)	1,050,604	722,239	45.46%	928,100	249,150	531,388	193,184	472	77,354	7.36%	28,239	35,296	33,250



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# ABC BOARD REVENUE & DISTRIBUTIONS

ABC BOARDS BY COUNTY <i>(Number of Stores)</i>	SALES				EXPENSES				LOCAL PROFITS			LOCAL DISTRIBUTIONS <i>(Law Enforcement, Alcohol Education, County/Municipal)</i>	
	GROSS SALES	FY 2020 GROSS SALES	PERCENT CHANGE OVER FY 2020	FORECAST FOR FY 2022	STATE TAXES COLLECTED	COST OF LIQUOR SOLD	OPERATING EXPENSES	OTHER INCOME & EXPENSE	PROFIT BEFORE DISTRIBUTIONS FY 2021	PERCENT PROFIT	PROFIT BEFORE DISTRIBUTIONS FY 2020	FY 2021	FORECAST FOR FY 2022
<b>IREDELL</b>													
Mooreville (3)	17,611,740	14,786,835	19.10%	19,375,000	4,100,084	9,152,872	1,594,649	-76,228	2,687,907	15.26%	2,305,279	2,468,418	2,692,000
Statesville (2)	8,515,671	7,417,477	14.81%	7,748,868	1,935,044	4,433,304	1,248,579	3,220	901,964	10.59%	699,958	754,487	304,667
Troutman (1)	2,533,081	2,141,471	18.29%	2,361,500	570,727	1,398,213	315,663	-19,173	229,305	9.05%	231,669	96,017	92,000
Jackson County (2)	6,573,306	5,635,288	16.65%	6,314,537	1,538,213	3,544,566	839,684	3,302	654,145	9.95%	749,034	494,421	900,000
Johnston County (9)	25,719,336	22,004,216	16.88%	27,158,070	5,882,840	13,583,858	3,921,205	2,272	2,333,705	9.07%	2,287,162	1,712,515	2,687,423
Jones County (2)	1,238,871	1,198,448	3.37%	1,235,000	278,719	664,627	205,029	33,409	123,905	10.00%	59,937	83,905	48,126
<b>LEE</b>													
Sanford (2)	9,268,554	7,731,285	19.88%	10,195,000	2,118,467	4,884,587	1,497,090	4,864	773,274	8.34%	712,568	305,000	340,000
Lenoir County (3)	6,271,110	5,522,133	13.56%	5,712,400	1,432,288	3,300,923	796,920	1,236	742,215	11.84%	589,205	692,215	481,751
<b>LINCOLN</b>													
Lincoln County (3)	7,673,345	5,545,844	38.36%	7,938,975	1,762,590	3,957,671	902,635	1,500	1,051,949	13.71%	779,637	315,644	292,800
Lincolnton (2)	3,690,712	3,274,989	12.69%	4,017,000	836,961	1,962,612	636,615	552	255,076	6.91%	139,915	139,152	138,863
<b>MACON</b>													
Franklin (1)	3,733,665	3,268,855	14.22%	3,769,695	849,548	1,965,809	712,996	593	205,905	5.51%	112,145	82,104	75,000
Highlands (1)	3,069,500	2,267,062	35.40%	3,179,119	737,037	1,545,777	416,003	110	370,793	12.08%	178,924	75,000	152,500
Martin County (2)	3,377,965	2,753,816	22.66%	3,090,000	765,317	1,770,524	569,104	-21,193	251,827	7.45%	208,707	152,086	98,300
<b>MCDOWELL</b>													
Marion (2)	4,148,405	3,512,331	18.11%	3,927,846	945,476	2,186,187	579,549	-14,306	422,887	10.19%	331,961	389,196	324,000
Mecklenburg County (28)	205,033,367	182,168,426	12.55%	190,000,000	48,383,908	104,601,345	22,463,209	374,525	29,959,430	14.61%	25,240,887	20,729,032	16,061,293

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# ABC BOARD REVENUE & DISTRIBUTIONS

ABC BOARDS BY COUNTY <i>(Number of Stores)</i>	SALES				EXPENSES				LOCAL PROFITS			LOCAL DISTRIBUTIONS <i>(Law Enforcement, Alcohol Education, County/Municipal)</i>	
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<b>MITCHELL</b>													
Spruce Pine (1)	1,838,704	1,552,819	18.41%	1,775,000	418,166	967,927	275,044	0	177,567	9.66%	132,926	15,044	67,000
Montgomery (2)	2,515,263	2,023,139	24.32%	1,973,580	576,601	1,310,071	428,845	369	200,115	7.96%	86,538	87,700	15,464
Moore County (4)	17,318,851	13,892,394	24.66%	16,850,000	4,069,967	8,839,954	1,502,138	6,995	2,913,787	16.82%	1,981,318	4,479,594	1,798,352
Nash County (8)	16,852,452	13,335,351	26.37%	16,000,000	3,847,527	8,742,805	1,892,557	8,354	2,377,917	14.11%	1,652,505	1,606,043	1,050,000
New Hanover County (8)	59,203,586	52,068,384	13.70%	61,000,000	14,047,025	29,766,427	6,435,572	26,147	8,980,709	15.17%	7,066,702	10,236,590	7,528,325
Northampton County (4)	1,644,766	1,353,398	21.53%	1,600,000	370,165	873,847	264,946	0	135,808	8.26%	86,066	10,520	43,323
Onslow County (6)	26,955,869	22,812,968	18.16%	25,097,250	6,269,125	13,888,305	4,048,334	1,767	2,751,872	10.21%	2,154,908	1,834,468	1,662,000
Orange County (8)	27,158,053	24,028,572	13.02%	24,965,715	6,209,454	14,221,193	4,695,898	1,742	2,033,250	7.49%	1,475,662	718,700	933,000
Pamlico County (2)	2,233,816	1,806,945	23.62%	2,621,000	503,919	1,253,344	383,784	71	92,840	4.16%	125,233	82,840	62,000
Pasquotank County (1)	4,402,881	4,182,205	5.28%	4,382,455	1,027,352	2,288,329	475,453	2,255	614,002	13.95%	644,700	604,002	488,000
Pender County (4)	10,631,467	8,603,523	23.57%	10,336,903	2,442,772	5,573,608	1,525,636	128	1,089,579	10.25%	822,001	969,029	570,045
<b>PERQUIMANS</b>													
Hertford (1)	1,549,746	1,344,972	15.23%	1,550,000	349,099	830,513	262,662	448	107,920	6.96%	86,365	107,920	85,844
Person County (2)	5,491,123	4,508,001	21.81%	5,537,632	1,247,517	2,895,471	654,756	81,151	774,530	14.11%	530,139	424,331	0
Pitt County (7)	28,274,261	22,778,633	24.13%	27,010,000	6,567,009	14,516,751	3,545,418	-240,797	3,404,286	12.04%	3,010,004	2,206,370	1,700,000
<b>POLK</b>													
Columbus (1)	906,227	739,398	22.56%	906,500	207,554	447,097	172,310	0	79,266	8.75%	-8,921	12,408	1,050
Tryon (1)	569,288	470,119	21.09%	548,770	134,339	292,686	125,193	576	17,646	3.10%	5,140	0	3,250

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# ABC BOARD REVENUE & DISTRIBUTIONS

ABC BOARDS BY COUNTY <i>(Number of Stores)</i>	SALES				EXPENSES				LOCAL PROFITS			LOCAL DISTRIBUTIONS <i>(Law Enforcement, Alcohol Education, County/Municipal)</i>	
	GROSS SALES	FY 2020 GROSS SALES	PERCENT CHANGE OVER FY 2020	FORECAST FOR FY 2022	STATE TAXES COLLECTED	COST OF LIQUOR SOLD	OPERATING EXPENSES	OTHER INCOME & EXPENSE	PROFIT BEFORE DISTRIBUTIONS FY 2021	PERCENT PROFIT	PROFIT BEFORE DISTRIBUTIONS FY 2020	FY 2021	FORECAST FOR FY 2022
<b>RANDOLPH</b>													
Asheboro (1)	5,120,802	4,284,232	19.53%	5,463,150	1,180,837	2,622,553	571,398	50	746,064	14.57%	480,627	513,461	610,311
Liberty (1)	1,388,766	1,131,323	22.76%	1,412,194	313,526	736,053	176,357	77	162,907	11.73%	118,576	54,896	57,311
Ramseur (1)	1,188,372	881,833	34.76%	1,190,000	265,322	632,015	171,078	0	119,957	10.09%	54,056	9,497	6,371
Randleman (1)	2,778,760	2,227,470	24.75%	2,224,800	632,592	1,448,261	342,609	468	355,766	12.80%	247,159	295,214	65,000
<b>RICHMOND</b>													
Hamlet (1)	2,001,630	1,570,484	27.45%	1,930,000	454,050	1,073,778	283,853	30	189,979	9.49%	135,498	184,979	86,630
Rockingham (2)	3,530,841	3,080,228	14.63%	2,950,000	804,777	1,886,071	473,345	0	366,648	10.38%	291,549	356,648	90,800
<b>ROBESON</b>													
Fairmont (1)	1,127,638	881,534	27.92%	1,205,000	254,031	600,787	227,617	5	45,208	4.01%	2,683	63,040	3,075
Lumberton (2)	6,163,745	5,077,960	21.38%	6,950,000	1,404,339	3,174,305	816,344	-102	768,655	12.47%	509,128	627,634	433,000
Maxton (1)	1,272,691	1,037,019	22.73%	1,300,000	286,851	664,122	265,552	546	56,712	4.46%	22,335	10,000	36,360
Pembroke (1)	1,806,182	1,415,662	27.59%	1,725,000	412,223	945,207	272,943	-3,995	171,814	9.51%	67,138	51,376	53,725
Red Springs (1)	1,423,966	1,057,021	34.72%	1,631,000	320,421	760,876	218,478	0	124,191	8.72%	58,223	88,736	76,800
Rowland (1)	423,557	321,096	31.91%	425,000	95,399	224,567	68,798	0	34,793	8.21%	20,585	0	6,000
Saint Pauls (1)	1,880,943	1,541,807	22.00%	1,792,000	419,939	998,181	279,242	33	183,614	9.76%	164,746	107,845	0
<b>ROCKINGHAM</b>													
Eden (1)	2,617,246	2,308,194	13.39%	2,205,000	597,502	1,383,721	382,791	1,341	254,573	9.73%	193,913	217,549	119,750
Madison (1)	2,359,074	1,914,830	23.20%	2,325,000	535,901	1,237,997	342,952	155	242,379	10.27%	154,969	265,380	79,000
Reidsville (1)	3,568,249	3,026,746	17.89%	3,200,000	813,404	1,884,379	515,974	-25,903	328,589	9.21%	234,672	266,666	126,100
Rowan/Kannapolis (6)	19,583,926	16,534,164	18.45%	19,735,000	4,476,463	10,315,418	3,596,611	-1,396	1,194,038	6.10%	924,051	649,835	641,000

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# ABC BOARD REVENUE & DISTRIBUTIONS

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	GROSS SALES	FY 2020 GROSS SALES	PERCENT CHANGE OVER FY 2020	FORECAST FOR FY 2022	STATE TAXES COLLECTED	COST OF LIQUOR SOLD	OPERATING EXPENSES	OTHER INCOME & EXPENSE	PROFIT BEFORE DISTRIBUTIONS FY 2021	PERCENT PROFIT	PROFIT BEFORE DISTRIBUTIONS FY 2020	FY 2021	FORECAST FOR FY 2022
<b>RUTHERFORD</b>													
Forest City (1)	3,275,708	2,795,561	17.18%	3,260,250	749,836	1,719,124	518,942	2,323	290,129	8.86%	296,666	226,612	239,500
Lake Lure (1)	1,210,088	1,067,115	13.40%	1,126,000	290,325	622,189	270,848	443	27,169	2.25%	27,349	0	0
Rutherfordton (1)	2,018,521	1,709,424	18.08%	2,180,000	462,259	1,058,354	321,382	99	176,625	8.75%	101,977	76,211	86,000
<b>SAMPSON</b>													
Clinton (1)	3,257,925	2,768,760	17.67%	2,859,250	735,788	1,726,395	311,739	236	484,239	14.86%	419,635	345,338	373,812
Newton Grove (1)	859,027	715,046	20.14%	950,000	191,262	464,208	148,274	0	55,283	6.44%	43,914	16,141	28,300
Roseboro (1)	1,404,660	1,136,029	23.65%	1,422,800	317,502	727,296	197,193	1,133	163,802	11.66%	109,130	75,710	66,160
Scotland County (1)	2,780,294	2,563,800	8.44%	2,533,000	626,991	1,485,895	472,505	68	194,971	7.01%	190,060	194,971	142,682
<b>STANLY</b>													
Albemarle (1)	4,981,056	4,121,372	20.86%	4,291,000	1,140,501	2,582,754	612,137	863	646,527	12.98%	506,830	466,541	310,000
Locust (1)	3,389,486	2,700,591	25.51%	2,900,000	771,872	1,781,596	488,219	0	347,799	10.26%	241,472	347,798	172,117
Norwood (1)	988,732	784,105	26.10%	883,200	225,467	518,493	156,622	-3,321	84,829	8.58%	48,166	36,374	39,200
<b>STOKES</b>													
Walnut Cove (1)	1,663,246	1,305,828	27.37%	1,650,500	378,065	883,394	207,218	5,436	200,005	12.02%	82,931	88,473	57,500
<b>SURRY</b>													
Dobson (1)	1,053,567	849,859	23.97%	810,000	237,215	565,061	202,800	34	48,525	4.61%	56,359	32,315	11,625
Mount Airy (1)	3,531,113	3,060,288	15.38%	3,671,843	809,564	1,823,739	502,588	679	395,901	11.21%	301,318	396,902	368,266
Pilot Mountain (1)	2,090,840	1,580,252	32.31%	1,800,000	472,841	1,094,154	264,204	0	259,641	12.42%	169,148	241,938	168,000
Yadkin Valley (1)	2,975,129	2,380,871	24.96%	2,970,000	678,039	1,562,305	352,911	-14,187	367,687	12.36%	334,835	208,994	186,000

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<b>SWAIN</b>													
Bryson City (1)	3,269,762	2,540,209	28.72%	3,514,492	752,927	1,715,056	375,803	53	426,029	13.03%	240,225	335,900	348,000
Transylvania													
Brevard (2)	5,737,527	4,789,712	19.79%	6,573,600	1,319,082	2,993,141	843,369	0	581,935	10.14%	506,288	301,287	304,666
Tyrrell County (1)	762,173	532,316	43.18%	762,500	170,378	426,602	102,097	-4,373	58,723	7.70%	21,559	4,452	1,000
<b>UNION</b>													
Indian Trail (1)	6,349,592	5,252,458	20.89%	5,800,000	1,465,255	3,318,240	819,425	54	746,726	11.76%	591,996	280,122	190,000
Marshville (1)	1,436,245	1,042,423	37.78%	1,505,000	323,456	770,965	228,596	259	113,487	7.90%	34,309	7,639	0
Monroe (1)	6,066,644	5,484,380	10.62%	6,400,000	1,405,174	3,147,070	852,414	-90	661,896	10.91%	526,481	661,796	648,600
Waxhaw (1)	5,114,070	4,320,369	18.37%	5,179,358	1,174,136	2,682,159	654,946	187	603,016	11.79%	501,042	467,000	459,000
Wingate (1)	2,004,106	1,574,985	27.25%	2,065,000	451,464	1,063,321	277,163	48	212,206	10.59%	112,635	76,776	75,395
Vance County (1)	5,755,197	4,973,437	15.72%	4,346,000	1,290,073	3,120,008	890,828	-60	454,228	7.89%	548,296	349,460	163,750
Wake County (25)	190,376,554	167,832,437	13.43%	182,788,500	44,307,642	99,020,734	18,822,664	666,624	28,892,138	15.18%	25,710,403	26,026,626	14,945,000
Warren County (2)	3,957,337	3,305,954	19.70%	3,000,000	897,931	2,124,638	552,113	-36,637	346,018	8.74%	313,191	139,719	115,500
Washington County (1)	1,488,737	1,165,789	27.70%	1,300,000	339,406	791,656	232,557	327	125,445	8.43%	68,598	34,311	6,350
<b>WATAUGA</b>													
Blowing Rock (1)	2,837,414	2,138,928	32.66%	2,500,000	676,357	1,437,568	351,634	345	372,200	13.12%	244,856	349,401	133,000
Boone (1)	7,892,482	7,119,103	10.86%	8,218,000	1,860,921	4,044,679	1,006,155	11,511	992,238	12.57%	836,406	656,420	682,000
Wayne County (5)	14,446,320	12,137,467	19.02%	14,858,774	3,309,782	7,567,931	1,948,639	1,846	1,621,814	11.23%	1,204,656	733,286	969,000

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<b>WILKES</b>													
North Wilkesboro (1)	1,888,018	1,686,513	11.95%	2,150,000	429,716	1,005,061	417,634	0	35,607	1.89%	34,570	36,100	20,000
Wilkesboro (2)	3,698,522	2,962,837	24.83%	3,910,000	841,610	1,966,394	826,259	0	64,259	1.74%	36,125	0	55,500
Wilson County (5)	13,290,025	11,148,076	19.21%	11,989,000	3,028,355	6,964,085	2,118,977	25,713	1,204,321	9.06%	1,156,324	546,425	690,000
<b>YANCEY</b>													
Burnsville (1)	1,965,428	1,561,515	25.87%	2,192,000	447,354	1,032,343	272,792	0	212,939	10.83%	144,383	74,483	71,000
<b>TOTALS</b>	<b>1,593,785,865</b>	<b>1,367,857,493</b>	<b>16.52%</b>	<b>1,567,034,353</b>	<b>368,954,404</b>	<b>827,149,271</b>	<b>200,808,570</b>	<b>1,093,529</b>	<b>197,967,149</b>	<b>12.42%</b>	<b>159,165,741</b>	<b>151,591,911</b>	<b>114,751,139</b>



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*North Carolina is one of 17 states to regulate alcohol through a control system. Since 1937, the North Carolina Alcoholic Beverage Control Commission has provided regulation and control over the sale, purchase, transportation, manufacture, consumption and possession of alcoholic beverages in the state of North Carolina.*

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