

Profit Percent to Sales - All ABC Boards
Fiscal Year Ended June 30, 2011

Board Name	Gross Sales	Income From Operations	Profit Percent to Sales	# of Stores
Wake County	\$82,277,825	\$12,555,548	15.26%	23
New Hanover County	31,566,799	4,142,831	13.12%	8
Southport	1,991,016	256,592	12.89%	1
Boone	4,665,908	570,523	12.23%	1
Dare County	13,111,831	1,593,662	12.15%	5
Lincoln County	1,991,618	237,859	11.94%	1
Moore County	8,059,813	949,614	11.78%	4
Sylva	2,651,035	311,473	11.75%	1
Monroe	4,463,342	523,855	11.74%	1
Mecklenburg County	98,818,540	10,995,721	11.13%	22
Morganton	2,759,446	305,263	11.06%	1
Pasquotank County	2,749,363	297,969	10.84%	1
Person County	2,490,586	257,792	10.35%	2
Asheboro	2,617,592	265,218	10.13%	1
Pitt County	14,529,348	1,465,802	10.09%	10
Greensboro	33,981,245	3,413,638	10.05%	14
West Jefferson	1,370,295	137,054	10.00%	1
Cumberland County	26,644,449	2,596,349	9.74%	10
Craven County	8,012,248	771,741	9.63%	6
Mooreville	7,123,273	685,208	9.62%	3
Granville County	2,982,215	276,758	9.28%	2
Hoke County	1,097,132	99,623	9.08%	1
High Point	12,535,653	1,135,748	9.06%	6
Johnston County	9,659,272	872,678	9.03%	7
High Country	2,525,766	227,511	9.01%	1
Clinton	1,564,641	139,220	8.90%	1
Lenoir City	2,863,645	251,124	8.77%	2
Nash County	8,493,201	740,683	8.72%	9
Wallace	1,287,704	111,846	8.69%	1
Onslow County	13,134,510	1,134,214	8.64%	6
Mount Holly	1,723,290	146,136	8.48%	1
Elizabethtown	1,152,038	95,065	8.25%	1
Bryson City	2,001,274	164,020	8.20%	1
Currituck County	4,304,936	337,269	7.83%	3
Triad Municipal	31,912,239	2,479,053	7.77%	14
Clay County	1,461,176	112,515	7.70%	1
Carteret County	11,168,196	847,374	7.59%	6
Lumberton	3,460,781	257,797	7.45%	2
Brevard	2,545,539	189,416	7.44%	1
Sanford	4,226,488	298,382	7.06%	2
Asheville	20,119,545	1,416,947	7.04%	9
Wayne County	6,871,181	477,193	6.94%	6

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Fiscal Year Ended June 30, 2011

Board Name	Gross Sales	Income From Operations	Profit Percent to Sales	# of Stores
Waynesville	2,126,468	146,118	6.87%	1
Blowing Rock	1,362,643	92,618	6.80%	1
Lexington	3,276,853	219,429	6.70%	2
Albemarle	2,189,078	146,130	6.68%	1
Cramerton	1,593,297	104,758	6.57%	1
Orange County	14,127,876	923,632	6.54%	8
Durham County	23,967,592	1,512,621	6.31%	9
Wilkesboro	1,401,663	87,851	6.27%	1
Oak Island	1,925,910	116,062	6.03%	1
Mount Airy	1,931,937	115,447	5.98%	1
Calabash	1,337,132	79,449	5.94%	1
Saint Pauls	934,633	55,473	5.94%	1
Dunn	1,874,581	111,173	5.93%	2
Fletcher	1,881,130	107,572	5.72%	1
Sunset Beach	1,337,199	76,343	5.71%	1
Sparta	651,107	36,850	5.66%	1
Eden	1,611,628	90,332	5.61%	1
Vance County	3,022,371	168,874	5.59%	1
Lenoir County	3,211,201	176,929	5.51%	3
Gastonia	7,436,969	408,333	5.49%	5
Shallotte	1,367,628	74,710	5.46%	1
Beaufort County	4,260,616	232,231	5.45%	6
Halifax County	4,190,047	224,122	5.35%	5
Black Mountain	1,489,240	79,336	5.33%	1
Hendersonville	4,714,948	244,275	5.18%	2
Wilson County	6,303,623	325,092	5.16%	7
Brunswick County	2,257,990	115,240	5.10%	2
Andrews	540,001	27,545	5.10%	1
Warren County	1,932,461	96,204	4.98%	3
Forest City	1,658,060	79,391	4.79%	1
Alamance Municipal	9,103,271	432,958	4.76%	5
Chatham County	2,227,672	104,362	4.68%	3
Siler City	1,112,340	51,491	4.63%	1
Wadesboro	1,195,904	54,909	4.59%	1
Reidsville	1,966,258	88,677	4.51%	1
Lincolnton	1,946,595	87,120	4.48%	1
Hamlet	827,106	36,709	4.44%	1
Gibsonville	751,799	33,336	4.43%	1
Martin County	1,675,390	73,965	4.41%	2
Ocean Isle Beach	1,368,307	60,124	4.39%	1
Pender County	4,567,891	198,140	4.34%	5
West Columbus	596,903	25,210	4.22%	1

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Elkin	1,146,890	47,951	4.18%	1
Catawba County	14,065,985	585,543	4.16%	9
Randleman	1,277,521	51,889	4.06%	1
Weaverville	1,960,558	79,507	4.06%	1
Hertford	769,897	31,115	4.04%	1
Statesville	4,594,727	181,968	3.96%	2
Rockingham	1,758,785	68,826	3.91%	2
Indian Trail	1,338,675	52,103	3.89%	1
Red Springs	669,152	26,025	3.89%	1
Highlands	1,674,595	61,299	3.66%	1
Tabor City	604,213	22,025	3.65%	1
Concord	9,280,286	319,342	3.44%	5
Pamlico County	1,080,469	35,381	3.27%	2
North Wilkesboro	1,038,304	33,973	3.27%	1
Cooleemee	721,972	23,473	3.25%	1
Shelby	3,431,924	111,398	3.25%	2
Brunswick	417,128	13,141	3.15%	1
Taylorsville	906,764	28,467	3.14%	1
Louisburg	1,126,402	34,828	3.09%	1
Scotland County	1,638,374	50,349	3.07%	1
Kings Mountain	1,154,512	35,149	3.04%	1
Edgecombe County	3,845,312	115,305	3.00%	6
Youngsville	760,213	21,331	2.81%	1
Whiteville	988,484	26,701	2.70%	1
Franklin	2,334,131	61,409	2.63%	1
Pittsboro	882,738	22,851	2.59%	1
Cherryville	926,720	23,851	2.57%	1
Lake Lure	655,425	16,138	2.46%	1
Norwood	451,039	11,026	2.44%	1
Kenansville	416,445	9,778	2.35%	1
Spruce Pine	1,119,638	25,594	2.29%	1
Hertford County	1,932,423	44,164	2.29%	3
Hyde County	553,112	12,119	2.19%	2
Walnut Cove	740,201	15,560	2.10%	1
Warsaw	491,696	10,089	2.05%	1
Thomasville	2,563,233	52,513	2.05%	2
Roseboro	597,604	11,861	1.98%	1
Madison	1,056,566	19,512	1.85%	1
Liberty	687,336	12,564	1.83%	1
Rutherfordton	1,047,340	19,029	1.82%	1
Franklinton	706,039	12,701	1.80%	1
Murphy	2,286,330	40,677	1.78%	1

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Laurel Park	1,017,740	17,933	1.76%	1
Caswell County	1,752,699	30,794	1.76%	4
Chowan County	1,155,196	19,555	1.69%	1
Rowan/Kannapolis	9,343,992	155,620	1.67%	7
Granite Falls	929,402	13,909	1.50%	1
Fairmont	542,720	7,421	1.37%	1
Columbus	527,845	7,141	1.35%	1
Lillington	952,794	8,403	0.88%	1
Waxhaw	1,230,934	10,512	0.85%	1
Lake Waccamaw	278,488	1,704	0.61%	1
Boiling Spring Lakes	486,243	2,885	0.59%	1
Camden County	973,130	4,965	0.51%	2
Northampton County	984,179	3,851	0.39%	4
Marion	1,889,069	5,328	0.28%	2
Montgomery	1,203,423	2,329	0.19%	2
Angier	1,135,621	1,585	0.14%	1
Washington County	771,438	-1,041	-0.13%	1
Belville	2,355,160	-4,709	-0.20%	2
Maggie Valley	1,559,465	-3,304	-0.21%	2
Greene County	661,453	-1,610	-0.24%	2
Dobson	499,849	-2,253	-0.45%	1
Woodfin	1,251,176	-6,329	-0.51%	1
Maxton	541,658	-3,274	-0.60%	1
Newton Grove	401,797	-2,573	-0.64%	1
Bessemer City	442,583	-3,038	-0.69%	1
Canton	978,257	-10,124	-1.03%	1
Pilot Mountain	671,890	-11,178	-1.66%	1
Bunn	614,599	-12,006	-1.95%	1
Garland	227,639	-4,627	-2.03%	1
Jones County	899,735	-20,727	-2.30%	3
Tyrrell County	266,582	-6,926	-2.60%	1
Rowland	187,697	-5,690	-3.03%	1
Gates County	546,239	-17,527	-3.21%	2
Mount Pleasant	464,511	-15,559	-3.35%	1
Locust	945,048	-35,285	-3.73%	1
Tryon	355,432	-14,271	-4.02%	1
Bertie County	601,526	-37,842	-6.29%	1
Valdese	511,138	-50,659	-9.91%	1
Burnsville	517,325	-80,475	-15.56%	1
	\$748,596,142	\$64,086,858	8.56%	421

Notes:

Burnsville & Valdese opened October 2010

Indian Trail opened November 2010