

Operating Cost Analysis - FY 2012

Board Name	# of Stores	Gross Profits	Operating Expense	Cost Ratio	Average Daily Cost	Profit Percent to Sales*
Wake County	24	22,509,855	7,623,355	0.34	24,832	15.98%
New Hanover County	8	8,531,362	3,358,454	0.39	10,940	14.35%
Boone	1	1,230,146	554,707	0.45	1,807	13.15%
Moore County	4	2,102,307	959,312	0.46	3,125	12.94%
Mecklenburg County	23	27,141,013	12,438,684	0.46	40,517	12.50%
Pasquotank County	1	728,711	344,781	0.47	1,123	12.42%
Sylva	1	672,633	326,650	0.49	1,064	11.93%
Lincoln County	1	505,582	245,807	0.49	801	11.75%
Monroe	1	1,043,906	512,834	0.49	1,670	11.48%
Pitt County	10	3,976,561	2,072,473	0.52	6,751	11.27%
Morganton	1	655,412	346,472	0.53	1,129	10.73%
Dare County	5	3,443,365	1,833,229	0.53	5,971	10.94%
Mooresville	3	1,824,234	976,668	0.54	3,181	10.19%
Asheboro	1	680,083	366,730	0.54	1,195	10.50%
Craven County	6	2,116,153	1,143,999	0.54	3,726	10.48%
Southport	1	508,625	275,527	0.54	897	10.84%
Carteret County	6	2,874,183	1,558,763	0.54	5,077	9.35%
High Point	6	3,425,438	1,866,205	0.54	6,079	10.13%
Cumberland County	10	7,051,215	3,864,856	0.55	12,589	10.32%
West Jefferson	1	345,126	190,438	0.55	620	9.10%
Greensboro	14	8,994,958	4,963,827	0.55	16,169	10.69%
Pittsboro	1	241,040	133,329	0.55	434	10.32%
Currituck County	3	1,074,617	597,203	0.56	1,945	9.04%
Granville County	2	756,770	421,095	0.56	1,372	10.19%
Clay County	1	409,534	229,332	0.56	747	9.47%
Clinton	1	418,793	235,930	0.56	769	10.53%
Triad Municipal	14	8,420,263	4,747,748	0.56	15,465	9.40%
Lenoir City	2	685,677	387,174	0.56	1,261	9.13%
Mount Holly	1	425,843	240,507	0.56	783	8.69%
Johnston County	7	2,504,899	1,418,254	0.57	4,620	9.51%
Wallace	1	335,220	191,051	0.57	622	10.08%
Person County	2	607,713	347,231	0.57	1,131	9.61%
Hoke County	1	271,543	155,761	0.57	507	9.83%
Onslow County	6	3,539,166	2,038,053	0.58	6,639	9.11%
Nash County	9	2,218,895	1,295,412	0.58	4,220	9.48%

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High Country	1	613,205	368,227	0.60	1,199	8.40%
Black Mountain	1	391,203	237,094	0.61	772	9.01%
Albemarle	1	567,686	344,391	0.61	1,122	7.84%
Sunset Beach	1	337,087	205,208	0.61	668	8.49%
Weaverville	1	504,430	308,693	0.61	1,006	5.98%
Elizabethtown	1	279,128	172,307	0.62	561	8.24%
Brevard	1	660,929	410,175	0.62	1,336	9.07%
Asheville	9	5,548,325	3,456,269	0.62	11,258	8.25%
Lexington	2	843,477	530,851	0.63	1,729	8.70%
Durham County	7	6,272,032	4,017,894	0.64	13,088	7.98%
Sanford	2	1,072,685	690,874	0.64	2,250	7.72%
Wayne County	5	1,795,254	1,156,273	0.64	3,766	7.76%
Cramerton	1	393,900	255,628	0.65	833	8.14%
Halifax County	5	1,061,310	694,418	0.65	2,262	7.16%
Bryson City	1	392,121	256,867	0.66	837	6.98%
Vance County	1	758,006	497,171	0.66	1,619	6.81%
Dunn	2	455,247	300,115	0.66	978	7.20%
Gastonia	5	1,946,308	1,294,891	0.67	4,218	7.00%
Blowing Rock	1	352,216	234,376	0.67	763	7.40%
Murphy	1	563,982	376,812	0.67	1,227	7.15%
Beaufort County	6	1,136,183	762,283	0.67	2,483	7.30%
Indian Trail	1	609,881	409,573	0.67	1,334	7.43%
Mount Airy	1	487,664	328,395	0.67	1,070	7.42%
Orange County	8	3,836,611	2,595,958	0.68	8,456	6.93%
Oak Island	1	524,356	357,773	0.68	1,165	7.22%
Eden	1	437,955	299,144	0.68	974	7.22%
Fletcher	1	399,961	274,158	0.69	893	4.41%
Lenoir County	3	836,878	574,053	0.69	1,870	7.00%
Lumberton	2	822,552	566,957	0.69	1,847	6.21%
Hendersonville	2	1,189,884	820,444	0.69	2,672	6.58%
Siler City	1	291,105	202,326	0.70	659	5.84%
Whiteville	1	250,410	174,783	0.70	569	6.21%
Waynesville	1	522,691	365,824	0.70	1,192	7.15%
Thomasville	1	528,172	370,965	0.70	1,208	6.13%
Calabash	1	330,643	232,591	0.70	758	7.09%

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Statesville	2	1,174,935	826,769	0.70	2,693	5.77%
Gibsonville	1	197,641	139,204	0.70	453	6.77%
Sparta	1	162,383	114,672	0.71	374	6.99%
Wilson County	5	1,645,981	1,164,489	0.71	3,793	6.17%
Shallotte	1	343,252	246,208	0.72	802	6.41%
Tabor City	1	147,402	106,022	0.72	345	5.58%
Shelby	2	883,167	635,488	0.72	2,070	5.96%
Highlands	1	422,556	305,113	0.72	994	5.41%
Martin County	2	429,013	310,579	0.72	1,012	6.24%
Brunswick	1	111,320	80,758	0.73	263	5.67%
Reidsville	1	497,642	362,457	0.73	1,181	5.68%
Edgecombe County	6	1,008,917	737,871	0.73	2,403	5.54%
Kings Mountain	1	295,905	216,951	0.73	707	6.16%
Chatham County	3	586,416	430,956	0.73	1,404	6.17%
Pender County	4	1,208,047	889,747	0.74	2,898	6.04%
Wadesboro	1	299,430	222,025	0.74	723	5.51%
Marion	2	488,772	362,438	0.74	1,181	4.85%
Concord	5	2,380,485	1,767,659	0.74	5,758	5.89%
Lillington	1	246,338	183,435	0.74	598	3.39%
Maggie Valley	2	416,700	310,571	0.75	1,012	3.70%
Forest City	1	421,119	314,565	0.75	1,025	4.95%
Brunswick County	2	567,237	424,277	0.75	1,382	5.53%
Waxhaw	1	338,643	254,224	0.75	828	5.48%
Catawba County	10	3,656,787	2,768,758	0.76	9,019	4.95%
Alamance Municipal	5	2,410,929	1,833,938	0.76	5,974	4.93%
Scotland County	1	409,072	311,326	0.76	1,014	5.29%
Randleman	1	309,539	235,952	0.76	769	4.33%
Franklinton	1	194,311	148,172	0.76	483	5.66%
Rockingham	2	430,000	329,865	0.77	1,074	4.43%
Belville	2	601,629	463,246	0.77	1,509	4.45%
Ocean Isle Beach	1	369,785	285,752	0.77	931	5.71%
Elkin	1	287,150	222,685	0.78	725	4.56%
Pamlico County	2	276,012	214,135	0.78	698	4.38%
Youngsville	1	183,965	142,861	0.78	465	4.86%
Hertford	1	190,852	149,566	0.78	487	5.05%

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Warren County	3	489,715	383,957	0.78	1,251	4.96%
Rutherfordton	1	269,774	212,487	0.79	692	4.13%
Roseboro	1	151,337	119,720	0.79	390	4.12%
Angier	1	288,900	230,108	0.80	750	2.29%
West Columbus	1	143,335	114,349	0.80	372	4.45%
Red Springs	1	159,426	128,155	0.80	417	4.09%
Hamlet	1	202,688	163,968	0.81	534	3.58%
Rowan/Kannapolis	7	2,379,252	1,940,808	0.82	6,322	3.77%
Saint Pauls	1	222,851	182,423	0.82	594	3.68%
Franklin	1	581,317	476,252	0.82	1,551	3.45%
Locust	1	254,493	208,555	0.82	679	3.36%
Louisburg	1	269,655	221,144	0.82	720	4.00%
Pilot Mountain	1	178,114	146,417	0.82	477	2.85%
Cherryville	1	228,945	188,270	0.82	613	2.92%
Lake Lure	1	169,950	141,975	0.84	462	3.49%
Hertford County	3	499,894	419,484	0.84	1,366	3.57%
Rowland	1	48,886	41,171	0.84	134	3.67%
Lincolnton	1	487,927	411,212	0.84	1,339	3.78%
Walnut Cove	1	178,510	151,610	0.85	494	3.19%
Warsaw	1	120,900	102,899	0.85	335	2.23%
Camden County	2	243,685	209,005	0.86	681	2.97%
Madison	1	260,704	224,870	0.86	732	2.50%
Caswell County	4	441,669	381,294	0.86	1,242	2.84%
North Wilkesboro	1	258,867	224,297	0.87	731	3.04%
Granite Falls	1	221,820	192,673	0.87	628	2.00%
Chowan County	1	285,974	249,877	0.87	814	1.08%
Liberty	1	175,748	153,796	0.88	501	2.68%
Burnsville	1	207,858	182,022	0.88	593	1.63%
Spruce Pine	1	252,574	221,707	0.88	722	1.98%
Newton Grove	1	102,057	89,757	0.88	292	1.45%
Montgomery	2	309,720	272,416	0.88	887	2.41%
Bertie County	1	152,522	134,612	0.88	438	2.31%
Woodfin	1	306,613	272,761	0.89	888	1.91%
Kenansville	1	105,333	93,770	0.89	305	2.25%
Gates County	2	140,148	125,282	0.89	408	-0.63%

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Andrews	1	137,719	123,171	0.89	401	1.40%
Greene County	2	162,293	145,957	0.90	475	1.98%
Wilkesboro	2	364,933	328,901	0.90	1,071	1.96%
Dobson	1	126,700	114,524	0.90	373	1.25%
Northampton County	4	246,160	223,865	0.91	729	2.13%
Laurel Park	1	262,441	239,032	0.91	779	1.90%
Norwood	1	105,947	97,010	0.92	316	0.76%
Bunn	1	148,206	136,515	0.92	445	1.57%
Lake Waccamaw	1	68,521	63,146	0.92	206	1.88%
Fairmont	1	124,982	116,754	0.93	380	1.53%
Jones County	3	245,458	229,887	0.94	749	1.17%
Boiling Spring Lakes	1	75,630	71,067	0.94	231	0.28%
Canton	1	248,651	233,726	0.94	761	-0.24%
Valdese	1	192,774	183,335	0.95	597	-1.00%
Garland	1	56,227	53,953	0.96	176	-0.50%
Washington County	1	193,478	187,314	0.97	610	0.19%
Columbus	1	132,045	128,853	0.98	420	-0.03%
Bessemer City	1	118,261	117,049	0.99	381	-0.91%
Maxton	1	111,525	112,396	1.01	366	-0.75%
Mount Pleasant	1	122,393	123,472	1.01	402	-0.89%
Cooleemee	1	182,186	190,199	1.04	620	-2.26%
Tyrrell County	1	68,056	77,638	1.14	253	-4.15%
Wingate	1	16,097	32,014	1.99	104	-25.33%
Hyde						
Tryon ¹	1	78,093	100,272	1.28	327	4.86%
Tryon ¹						
	418	197,813,711	112,388,309	0.57	366,086	9.70%

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