

Operating Cost Analysis - FY 2013

Board Name	# of Stores	Gross Profit	Operating Expense¹	Cost Ratio	Average Daily Cost	Profit Percent To Sales²
Wake County	24	24,069,866	7,826,762	0.33	25,494.34	16.34%
New Hanover County	8	8,948,092	3,389,697	0.38	11,041.36	14.92%
Dare County	5	3,542,486	1,534,748	0.43	4,999.18	13.40%
Mecklenburg County	23	28,756,299	12,632,086	0.44	41,146.86	13.15%
Sylva	1	694,433	306,575	0.44	998.62	13.26%
Moore County	4	2,204,334	998,254	0.45	3,251.64	13.25%
Boone	1	1,257,311	570,106	0.45	1,857.02	13.06%
Mooresville	3	1,939,374	911,911	0.47	2,970.39	11.93%
Lincoln County	1	519,976	247,915	0.48	807.54	12.03%
Greensboro	14	9,503,215	4,985,478	0.52	16,239.34	11.46%
Granville County	2	783,554	411,368	0.53	1,339.96	11.01%
High Point	6	3,611,265	1,907,577	0.53	6,213.61	10.69%
Elizabethtown	1	302,030	160,019	0.53	521.23	10.76%
Asheboro	1	721,040	383,913	0.53	1,250.53	10.85%
Morganton	1	662,862	352,980	0.53	1,149.77	11.10%
Pitt County	10	4,015,454	2,167,204	0.54	7,059.30	11.02%
Clay County	1	433,674	234,379	0.54	763.45	10.73%
Currituck County	3	1,068,084	580,335	0.54	1,890.34	9.47%
Carteret County	6	2,890,921	1,579,461	0.55	5,144.82	9.48%
Southport	1	515,869	282,455	0.55	920.05	11.02%
Johnston County	7	2,655,437	1,459,021	0.55	4,752.51	10.00%
Monroe	1	931,510	512,257	0.55	1,668.59	10.20%
Cumberland County	10	7,386,260	4,081,899	0.55	13,296.09	10.08%
Craven County	6	2,089,754	1,159,902	0.56	3,778.18	10.12%
Hoke County	1	292,397	162,379	0.56	528.92	10.41%
Onslow County	6	3,579,514	2,002,739	0.56	6,523.58	9.66%
Pasquotank County	1	735,795	415,191	0.56	1,352.41	9.63%
Clinton	1	430,113	242,912	0.56	791.24	10.35%
Durham County	8	6,770,968	3,835,261	0.57	12,492.71	9.94%
Person County	2	623,159	359,710	0.58	1,171.69	9.66%
Mount Holly	1	419,485	242,533	0.58	790.01	8.43%
Triad Municipal	14	8,708,700	5,045,436	0.58	16,434.64	9.32%
Wallace	1	353,140	204,879	0.58	667.36	9.93%
West Jefferson	1	342,067	199,813	0.58	650.86	8.67%
Weaverville	1	530,614	313,178	0.59	1,020.12	6.70%
Asheville	9	5,950,796	3,512,721	0.59	11,442.09	8.98%

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Albemarle	1	595,132	352,201	0.59	1,147.23	8.40%
Nash County	9	2,260,569	1,338,836	0.59	4,361.03	9.50%
Lenoir City	2	703,801	420,742	0.60	1,370.50	8.53%
High Country	1	628,797	375,974	0.60	1,224.67	8.84%
Lexington	2	851,214	509,941	0.60	1,661.05	9.39%
Pittsboro	1	243,454	146,008	0.60	475.60	8.63%
Wayne County	6	1,869,248	1,140,731	0.61	3,715.74	8.69%
Black Mountain	1	413,954	255,794	0.62	833.21	8.86%
Sanford	2	1,124,820	716,081	0.64	2,332.51	7.75%
Gastonia	5	2,010,875	1,301,512	0.65	4,239.45	7.61%
Indian Trail	1	655,833	425,243	0.65	1,385.16	8.10%
Fletcher	1	402,797	261,777	0.65	852.69	5.62%
Blowing Rock	1	343,561	223,535	0.65	728.13	7.80%
Dunn	2	466,134	305,131	0.65	993.91	7.55%
Bryson City	1	400,722	262,638	0.66	855.50	7.11%
Thomasville	1	520,688	341,813	0.66	1,113.40	7.64%
Orange County	8	4,033,760	2,652,381	0.66	8,639.68	7.52%
Brevard	2	671,537	444,187	0.66	1,446.86	7.99%
Sunset Beach	1	345,094	229,055	0.66	746.11	7.24%
Statesville	2	1,235,714	821,325	0.66	2,675.33	6.80%
Lenoir County	3	854,909	570,674	0.67	1,858.87	7.67%
Halifax County	5	1,086,886	730,765	0.67	2,380.34	6.75%
Lumberton	2	865,966	582,249	0.67	1,896.58	7.23%
Vance County	1	740,510	500,278	0.68	1,629.57	6.09%
Concord	5	2,528,172	1,708,716	0.68	5,565.85	7.43%
Sparta	1	167,659	114,671	0.68	373.52	7.75%
Pender County	4	1,181,032	810,142	0.69	2,638.90	7.13%
Beaufort County	6	1,138,815	782,800	0.69	2,549.84	6.56%
Cramerton	1	380,736	262,445	0.69	854.87	7.20%
Siler City	1	291,893	201,572	0.69	656.59	5.81%
Wilson County	5	1,690,701	1,172,070	0.69	3,817.82	6.52%
Maggie Valley	2	429,370	298,324	0.69	971.74	4.99%
Oak Island	1	547,262	380,823	0.70	1,240.47	6.89%
Mount Airy	1	491,686	342,442	0.70	1,115.45	6.84%
Highlands	1	442,598	308,700	0.70	1,005.54	6.03%
Forest City	1	432,535	301,807	0.70	983.08	6.35%

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Brunswick County	2	579,474	407,103	0.70	1,326.07	6.89%
Rockingham	2	487,685	342,875	0.70	1,116.86	6.59%
Waynesville	1	523,667	372,102	0.71	1,212.06	6.89%
Granite Falls	1	228,367	163,639	0.72	533.03	5.90%
Tabor City	1	143,829	103,611	0.72	337.50	5.60%
Wingate	1	274,400	197,747	0.72	644.13	5.82%
Lincolnton	1	500,147	360,873	0.72	1,175.48	3.87%
Warren County	3	534,264	385,529	0.72	1,255.79	7.15%
Martin County	2	456,258	329,335	0.72	1,072.75	6.50%
Calabash	1	320,728	232,150	0.72	756.19	6.25%
Shalotte	1	359,152	260,110	0.72	847.26	6.31%
Hendersonville	3	1,246,939	907,536	0.73	2,956.14	5.63%
Catawba County	10	3,891,209	2,834,214	0.73	9,231.97	5.77%
Hertford	1	207,745	152,983	0.74	498.32	6.33%
Murphy	1	576,708	426,043	0.74	1,387.76	5.63%
Lillington	1	274,154	202,563	0.74	659.81	3.75%
Eden	1	409,354	303,748	0.74	989.41	5.75%
Randleman	1	313,958	233,035	0.74	759.07	5.05%
Youngsville	1	192,626	143,121	0.74	466.19	5.70%
Gibsonville	1	202,047	150,540	0.75	490.36	5.39%
Marion	2	493,448	367,971	0.75	1,198.60	5.01%
Pilot Mountain	1	190,930	142,791	0.75	465.12	4.79%
Waxhaw	1	364,790	273,055	0.75	889.43	5.62%
West Columbus	1	142,096	106,578	0.75	347.16	5.52%
Edgecombe County	6	1,052,183	791,899	0.75	2,579.48	5.10%
Shelby	2	895,686	674,792	0.75	2,198.02	5.20%
Alamance Municipal	5	2,518,066	1,897,704	0.75	6,181.45	5.22%
Angier	1	314,499	237,502	0.76	773.62	3.47%
Reidsville	1	488,284	370,878	0.76	1,208.07	4.94%
Scotland County	1	402,674	306,952	0.76	999.84	5.22%
Louisburg	1	284,667	218,150	0.77	710.59	5.09%
Kings Mountain	1	299,854	230,266	0.77	750.05	5.29%
Saint Pauls	1	229,875	176,613	0.77	575.29	4.93%
Bunn	1	158,887	122,203	0.77	398.06	5.07%
Walnut Cove	1	184,259	142,252	0.77	463.36	5.07%
Brunswick	1	111,811	86,550	0.77	281.92	4.53%

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Camden County	2	257,136	200,626	0.78	653.50	4.81%
Fairmont	1	134,741	105,434	0.78	343.43	4.55%
Whiteville	1	249,605	195,466	0.78	636.70	4.12%
Belville	2	628,522	492,319	0.78	1,603.64	4.31%
Locust	1	284,418	224,036	0.79	729.76	4.26%
Pamlico County	2	282,061	222,281	0.79	724.04	4.18%
Hamlet	1	206,894	163,085	0.79	531.22	4.14%
Ocean Isle Beach	1	359,207	288,389	0.80	939.38	4.76%
Rowan/Kannapolis	7	2,466,963	1,982,341	0.80	6,457.14	4.14%
Elkin	1	287,110	230,721	0.80	751.53	3.85%
Burnsville	1	228,467	183,628	0.80	598.14	3.60%
Rutherfordton	1	276,349	222,189	0.80	723.74	3.83%
Roseboro	1	159,411	128,945	0.81	420.02	3.35%
Wadesboro	1	279,501	228,193	0.82	743.30	3.66%
Hertford County	3	518,166	426,920	0.82	1,390.62	3.85%
Franklinton	1	184,247	152,616	0.83	497.12	3.84%
Chatham County	3	612,493	509,826	0.83	1,660.67	3.92%
Laurel Park	1	272,230	227,191	0.83	740.04	3.89%
Newton Grove	1	109,126	91,549	0.84	298.21	2.61%
Red Springs	1	169,608	142,345	0.84	463.66	3.88%
Caswell County	4	477,177	402,220	0.84	1,310.16	3.47%
Franklin	1	576,984	488,070	0.85	1,589.80	2.61%
Bertie County	1	163,828	139,292	0.85	453.72	3.25%
Chowan County	1	300,386	256,709	0.85	836.19	1.50%
Lake Lure	1	175,204	150,613	0.86	490.60	2.72%
Norwood	1	112,518	97,273	0.86	316.85	2.08%
Dobson	1	131,445	114,061	0.87	371.53	2.97%
Greene County	2	169,442	147,189	0.87	479.44	2.76%
Liberty	1	179,297	156,785	0.87	510.70	2.91%
Cherryville	1	234,139	207,086	0.88	674.55	1.39%
Montgomery	2	327,812	290,385	0.89	945.88	2.51%
Spruce Pine	1	259,763	230,724	0.89	751.54	1.74%
Kenansville	1	108,899	96,787	0.89	315.27	1.83%
Warsaw	1	119,136	105,911	0.89	344.99	1.31%
Garland	1	57,733	51,388	0.89	167.39	1.71%
Cooleemee	1	183,190	163,288	0.89	531.88	1.41%

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Canton	1	245,075	218,764	0.89	712.59	1.00%
Valdese	1	199,884	179,025	0.90	583.14	0.43%
Rowland	1	53,525	48,008	0.90	156.38	2.40%
Madison	1	254,566	229,126	0.90	746.34	1.80%
Gates County	1	105,199	94,783	0.90	308.74	-1.84%
Woodfin	1	315,454	292,179	0.93	951.72	1.05%
North Wilkesboro	1	249,444	232,688	0.93	757.94	1.42%
Washington County	1	201,841	189,287	0.94	616.57	0.93%
Boiling Spring Lakes	1	122,989	116,342	0.95	378.96	-0.21%
Northampton County	4	233,919	221,393	0.95	721.15	1.16%
Mount Pleasant	1	132,334	125,810	0.95	409.80	0.65%
Lake Waccamaw	1	70,065	66,907	0.95	217.94	0.03%
Wilkesboro	2	442,224	428,289	0.97	1,395.08	0.16%
Maxton	1	131,693	127,638	0.97	415.76	0.17%
Columbus	1	140,768	138,631	0.98	451.57	0.19%
Jones County	3	227,960	230,702	1.01	751.47	-0.68%
Bessemer City	1	121,802	129,208	1.06	420.87	-2.70%
Tyrrell County	1	67,214	74,188	1.10	241.65	-5.23%
Andrews	1	153,756	171,558	1.12	558.82	-3.55%
Pembroke	1	31,810	38,153	1.20	124.28	-5.38%
Hyde County	2	155,066	186,467	1.20	607.38	-5.36%
Tryon	1	12,548	61,283	4.88	199.62	-63.51%
	422	206,355,346	114,577,760	0.56	373,217.46	10.15%

¹ Operating Expense does not include Depreciation

² Profit Percent to Sales is based on Income from Operations divided by Gross Sales