

Operating Cost Analysis
Fiscal Year Ended June 30, 2022

Board Name	# of Stores	Gross Sales	Gross Profit On Sales	Op Exp Less Depr	Cost Ratio	Daily Cost Per Store
Alamance Municipal	5	21,580,699	5,597,380	2,817,440	0.50	1,835
Albemarle	1	5,491,760	1,383,407	602,052	0.44	1,961
Alexander County	1	1,259,744	329,746	212,552	0.64	692
Andrews	1	1,234,084	314,578	217,974	0.69	710
Angier	1	4,139,123	1,018,554	510,968	0.50	1,664
Asheboro	1	5,506,241	1,419,144	577,672	0.41	1,882
Asheville	9	50,361,317	13,181,995	5,901,829	0.45	2,136
Beaufort County	6	7,809,528	1,938,791	1,334,196	0.69	724
Belmont	1	5,552,642	1,389,412	745,619	0.54	2,429
Belville	2	6,969,119	1,821,863	679,953	0.37	1,107
Bertie County	1	1,316,217	314,744	248,857	0.79	811
Bessemer City	1	948,534	222,380	172,300	0.77	561
Black Mountain	1	3,816,462	917,638	430,385	0.47	1,402
Blowing Rock	1	3,099,754	815,737	353,989	0.43	1,153
Boiling Spring Lakes	1	1,381,804	347,798	307,851	0.89	1,003
Boone	1	8,330,718	2,131,881	989,221	0.46	3,222
Brevard	2	6,069,693	1,494,877	884,597	0.59	1,441
Brunswick	1	592,209	149,938	91,878	0.61	299
Brunswick County	2	5,589,513	1,417,009	828,411	0.58	1,349
Bryson City	1	3,178,908	790,634	379,464	0.48	1,236
Bunn	1	1,250,615	340,955	192,746	0.57	628
Burnsville	1	2,106,377	535,002	272,683	0.51	888
Calabash	1	2,904,802	699,098	306,522	0.44	998
Camden County	2	2,656,113	667,160	381,412	0.57	621
Canton	1	2,032,312	495,066	457,594	0.92	1,491
Carteret County	6	22,937,504	5,920,551	2,252,993	0.38	1,223
Caswell County	4	3,116,468	769,048	498,016	0.65	406
Catawba County	12	29,486,004	7,551,351	4,008,489	0.53	1,088
Chatham County	4	9,136,187	2,365,325	1,682,984	0.71	1,371
Cherryville	1	1,627,222	407,731	277,144	0.68	903
Chowan County	1	2,179,607	552,989	295,340	0.53	962
Clay County	1	3,497,886	879,982	477,909	0.54	1,557
Clinton	1	3,413,024	867,409	315,548	0.36	1,028
Columbus	1	918,638	276,818	185,399	0.67	604
Concord	7	31,333,568	8,009,345	3,179,322	0.40	1,479
Cramerton	2	4,960,284	1,176,606	690,682	0.59	1,125
Craven County	5	15,282,383	3,857,172	2,077,910	0.54	1,354
Cumberland County	9	56,637,869	14,225,179	5,715,641	0.40	2,069
Currituck County	3	8,133,307	2,038,404	832,889	0.41	904
Dare County	5	23,857,591	6,268,902	2,321,588	0.37	1,512
Davidson County	1	7,203,695	1,721,419	592,328	0.34	1,929
Dobson	1	1,032,381	255,161	167,811	0.66	547
Dunn	2	4,055,718	990,240	550,324	0.56	896
Durham County	9	56,097,641	14,272,458	6,541,762	0.46	2,368

Operating Cost Analysis
Fiscal Year Ended June 30, 2022

Board Name	# of Stores	Gross Sales	Gross Profit On Sales	Op Exp Less Depr	Cost Ratio	Daily Cost Per Store
Eden	1	2,689,616	674,542	389,723	0.58	1,269
Edgecombe County	5	7,393,623	1,821,842	1,027,309	0.56	669
Elizabethtown	1	2,373,447	568,403	239,081	0.42	779
Fairmont	1	1,206,892	300,347	229,716	0.76	748
Fletcher	1	4,215,682	1,056,231	538,707	0.51	1,755
Forest City	1	3,734,894	911,414	502,585	0.55	1,637
Franklin	1	4,139,201	1,033,441	785,635	0.76	2,559
Franklinton	1	2,359,931	596,682	372,512	0.62	1,213
Gastonia	5	16,263,368	3,980,915	2,087,090	0.52	1,360
Gates County	2	1,200,720	298,722	204,391	0.68	333
Gibsonville	1	3,023,174	737,402	283,157	0.38	922
Granite Falls	1	1,931,392	509,672	243,951	0.48	795
Granville County	2	6,223,908	1,536,025	825,809	0.54	1,345
Greene County	2	1,522,059	379,083	236,783	0.62	386
Greensboro	15	75,910,080	19,305,949	8,244,281	0.43	1,790
Halifax County	5	8,151,212	2,038,767	1,158,981	0.57	755
Hamlet	1	2,085,152	494,389	284,640	0.58	927
Hendersonville	3	10,504,479	2,666,175	1,732,399	0.65	1,881
Hertford	1	1,791,618	403,644	244,373	0.61	796
Hertford County	2	3,661,722	945,196	596,943	0.63	972
High Country	1	5,118,480	1,268,477	537,028	0.42	1,749
High Point	7	27,881,887	7,092,908	3,753,070	0.53	1,746
Highlands	1	3,377,643	870,659	491,225	0.56	1,600
Hoke County	2	4,945,466	1,253,971	589,665	0.47	960
Hyde County	2	1,137,480	297,508	187,948	0.63	306
Indian Trail	1	7,243,012	1,986,613	827,270	0.42	2,695
Jackson County	2	7,437,077	1,879,844	762,021	0.41	1,241
Johnston County	9	26,251,531	6,369,551	3,862,223	0.61	1,398
Jones County	2	1,330,186	329,128	175,726	0.53	286
Kenansville	1	763,410	195,875	116,547	0.60	380
Kings Mountain	1	2,608,690	641,739	346,443	0.54	1,128
Lake Lure	1	1,413,495	358,713	272,133	0.76	886
Lake Waccamaw	1	814,448	204,390	130,671	0.64	426
Laurel Park	1	1,997,974	503,030	300,545	0.60	979
Lenoir City	2	5,154,192	1,287,567	593,370	0.46	966
Lenoir County	3	6,376,600	1,592,663	745,523	0.47	809
Lexington	2	7,641,865	1,861,669	939,099	0.50	1,529
Liberty	1	1,502,906	368,825	194,486	0.53	634
Lillington	1	3,187,466	769,333	429,065	0.56	1,398
Lincoln County	3	8,587,556	2,209,908	831,467	0.38	903
Lincolnton	2	4,440,953	1,074,926	722,329	0.67	1,176
Locust	1	4,202,963	1,049,688	586,610	0.56	1,911
Louisburg	1	2,506,560	649,971	352,042	0.54	1,147
Lumberton	2	6,137,977	1,431,029	911,677	0.64	1,485

Operating Cost Analysis
Fiscal Year Ended June 30, 2022

Board Name	# of Stores	Gross Sales	Gross Profit On Sales	Op Exp Less Depr	Cost Ratio	Daily Cost Per Store
Madison	1	2,845,109	706,932	360,905	0.51	1,176
Maggie Valley	2	3,925,880	986,451	571,136	0.58	930
Marion	2	4,407,517	1,092,641	553,031	0.51	901
Marshville	1	2,550,412	494,435	255,919	0.52	834
Martin County	2	3,463,362	886,467	612,323	0.69	997
Maxton	1	1,406,933	368,347	309,570	0.84	1,008
Mecklenburg County	28	228,879,277	58,909,077	21,722,677	0.37	2,527
Mocksville Cooleemee	2	3,964,894	1,005,450	613,828	0.61	1,000
Monroe	1	6,764,690	1,687,822	786,593	0.47	2,562
Montgomery	2	2,797,622	702,223	439,775	0.63	716
Moore County	4	19,295,819	4,867,513	1,350,840	0.28	1,100
Mooresville	3	18,350,687	4,547,430	1,668,791	0.37	1,812
Morganton	1	5,000,047	1,243,912	515,313	0.41	1,679
Mount Airy	1	3,676,447	962,333	515,579	0.54	1,679
Mount Holly	1	3,271,939	822,684	382,734	0.47	1,247
Mount Pleasant	1	1,248,990	320,092	270,879	0.85	882
Murphy	1	4,925,643	1,225,502	679,749	0.55	2,214
Nash County	8	18,391,537	4,531,924	1,994,491	0.44	812
New Hanover County	8	65,121,966	17,210,973	5,400,695	0.31	2,199
Newton Grove	1	864,138	227,786	172,608	0.76	562
North Wilkesboro	1	2,022,667	505,454	432,788	0.86	1,410
Northampton County	4	1,639,092	406,125	264,614	0.65	215
Norwood	1	1,099,886	280,604	198,281	0.71	646
Oak Island	1	4,740,315	1,197,402	526,011	0.44	1,713
Ocean Isle Beach	1	4,008,966	1,037,234	456,625	0.44	1,487
Onslow County	6	27,542,282	6,984,488	4,360,285	0.62	2,367
Orange County	8	30,050,080	7,591,160	4,052,609	0.53	1,650
Pamlico County	2	2,448,928	494,816	356,430	0.72	581
Pasquotank County	1	4,708,857	1,152,828	438,216	0.38	1,427
Pembroke	1	2,043,276	509,097	278,232	0.55	906
Pender County	4	11,195,950	2,772,079	1,661,275	0.60	1,353
Person County	2	5,562,442	1,367,988	691,431	0.51	1,126
Pilot Mountain	1	2,681,526	675,298	280,883	0.42	915
Pitt County	7	31,920,853	8,389,895	3,688,055	0.44	1,716
Pittsboro	1	1,998,268	489,799	247,898	0.51	807
Ramseur	1	1,054,417	240,018	173,918	0.72	567
Randleman	1	3,177,291	803,303	293,426	0.37	956
Red Springs	1	1,507,568	363,523	232,706	0.64	758
Reidsville	2	3,694,088	926,527	572,429	0.62	932
Rockingham	2	3,572,980	890,860	497,453	0.56	810
Roseboro	1	1,475,471	342,650	205,121	0.60	668
Rowan/Kannapolis	6	21,865,788	5,463,998	3,508,629	0.64	1,905
Rowland	1	390,900	88,345	75,223	0.85	245
Rutherfordton	1	2,093,006	462,910	375,536	0.81	1,223

Operating Cost Analysis
Fiscal Year Ended June 30, 2022

Board Name	# of Stores	Gross Sales	Gross Profit On Sales	Op Exp Less Depr	Cost Ratio	Daily Cost Per Store
Saint Pauls	1	2,061,114	464,387	285,875	0.62	931
Sanford	2	9,688,883	2,389,933	1,421,283	0.59	2,315
Scotland County	1	2,881,442	705,494	444,747	0.63	1,449
Shalotte	1	3,111,103	778,226	400,732	0.51	1,305
Shelby	2	6,415,239	1,579,132	1,098,422	0.70	1,789
Siler City	1	2,245,701	559,437	334,927	0.60	1,091
Southport	1	5,440,759	1,378,429	642,131	0.47	2,092
Sparta	1	1,318,289	348,262	161,211	0.46	525
Spruce Pine	1	2,018,956	505,657	271,765	0.54	885
Statesville	2	8,889,011	2,267,702	1,112,683	0.49	1,812
Sunset Beach	1	2,409,274	589,279	336,600	0.57	1,096
Tabor City	1	1,327,985	320,858	150,299	0.47	490
Thomasville	1	5,518,315	1,300,629	625,350	0.48	2,037
Triad Municipal	14	58,992,257	14,829,649	6,730,185	0.45	1,566
Troutman	1	3,043,755	766,096	302,085	0.39	984
Tryon	1	708,927	184,671	142,280	0.77	463
Tyrrell County	1	878,812	215,292	98,808	0.46	322
Valdese	1	1,853,343	482,672	260,188	0.54	848
Vance County	1	5,872,974	1,476,589	874,723	0.59	2,849
Wadesboro	1	2,172,161	532,623	311,369	0.58	1,014
Wake County	25	209,307,830	52,875,767	19,832,756	0.38	2,584
Wallace	1	2,664,893	667,042	276,087	0.41	899
Walnut Cove	1	2,149,606	532,773	248,716	0.47	810
Warren County	2	4,197,621	1,064,503	503,079	0.47	819
Warsaw	1	1,244,641	309,777	190,404	0.61	620
Washington County	1	1,474,480	377,996	235,179	0.62	766
Waxhaw	1	5,272,247	1,312,500	610,050	0.46	1,987
Wayne County	5	15,173,725	3,798,312	1,859,516	0.49	1,010
Waynesville	1	4,419,235	1,159,339	512,118	0.44	1,668
Weaverville	1	4,627,634	1,145,309	572,165	0.50	1,864
West Columbus	1	1,261,491	304,491	200,340	0.66	653
West Jefferson	1	3,178,337	766,541	439,624	0.57	1,432
Whiteville	1	2,646,066	799,552	272,017	0.34	886
Wilkesboro	2	4,098,266	995,879	837,005	0.84	1,363
Wilson County	5	14,245,731	3,596,413	2,122,797	0.59	1,383
Wingate	1	2,228,287	536,973	287,078	0.53	935
Woodfin	1	2,593,302	635,349	487,382	0.77	1,588
Yadkin Valley	1	3,117,203	778,353	356,980	0.46	1,163
Youngsville	1	5,612,066	1,355,778	613,542	0.45	1,999
TOTALS	440	1,732,536,019	438,871,762	200,956,501	0.46	1,488