

**Revenues From Spirituous Liquor - North Carolina ABC Boards
July 1, 2011 - June 30, 2012**

	06/30/12	06/30/11	Increase -Decrease	Percent Change
Liquor Sales - Regular	639,985,257	600,642,647	39,342,610	6.55%
Mixed Beverage Sales	155,392,184	145,880,874	9,511,310	6.52%
Total Sales	795,377,441	746,523,521	48,853,920	6.54%
State Excise Tax	170,378,967	159,722,765	10,656,202	6.67%
Liquor Sales Tax	44,832,810	48,105,158	-3,272,348	-6.80%
Mixed Beverage Tax - Revenue	14,014,248	13,413,026	601,222	4.48%
Mixed Beverage Tax - DHHS	1,401,457	1,341,591	59,866	4.46%
Rehabilitation Tax	2,570,187	2,469,031	101,156	4.10%
Cost of Goods Sold	409,940,662	385,937,645	24,003,017	6.22%
Operating Expenses	120,032,781	120,446,941	-414,160	-0.34%
Interest Income	343,690	416,850	-73,160	-17.55%
Other Income	737,810	1,363,525	-625,715	-45.89%
Profit Before Distribution	78,172,584	63,784,948	14,387,636	22.56%
Profit Percent To Sales	9.83%	8.54%		1.28%
Law Enforcement	7,113,055	6,999,731	113,324	1.62%
Alcohol Education	9,308,118	8,577,516	730,602	8.52%
Net Profit	61,751,411	48,207,701	13,543,710	28.09%
County - City Distributions	55,044,565	42,815,167	12,229,398	28.56%
Mixed Beverage Tax Retained	12,613,381	12,071,627	541,754	4.49%
Surcharge Collected	4,105,000	3,895,342	209,658	5.38%
Bailment Collected	7,903,700	5,206,081	2,697,619	51.82%
Bottles Sold:		924,774,645	108,364,042	
Regular	41,591,100	40,163,447	1,427,653	3.55%
Mixed Beverage	7,220,075	6,957,667	262,408	3.77%
Total	48,811,175	47,121,114	1,690,061	3.59%
Miniatures	12,883,410	11,242,824	1,640,586	14.59%
Number Of Stores	418	421	-3	

Note:

Sales tax decreased from 8% to 7% July 2011

Bailment increased from \$1.20 per case to \$1.65 August 2011