## Percent **Statutory Authority** 06/30/18 06/30/17 Change Liquor Sales - Regular 4.98% 905,552,749 862,577,744 Mixed Beverage Sales 221,872,475 204,631,073 8.43% Fortified Wine/Mixer Sales 2.13% 1,598,311 1,565,029 Total Sales 1,129,023,535 1,068,773,846 5.64% State Excise Tax 105-113.80(6); 18B-805(b)(2) 5.63% 241,979,092 229,078,266 Mixed Beverage Tax - Revenue 18,032,378 16,777,951 7.48% 18B-804(b)(8),(9); 18B-805(b)(2) Mixed Beverage Tax - DHHS 18B-804(b)(8),(9); 18B-805(b)(3) 1,802,824 1,677,553 7.47% **Rehabilitation Tax** 3,200,218 3,091,502 3.52% 18B-804(b)(6b); 18B-805(b)(4) Wine Sales Tax 83,932 84,659 -0.86% Cost of Goods Sold 18B-805(b)(1) 581,905,863 551,875,041 5.44% 18B-805(b)(1) 4.76% Operating Expenses 153.503.877 146.533.121 Interest Income 27.93% 18B-805(a) 304,573 238,074 Other Income/Expense 18B-805(a) 369,292 -261,806 -241.06% Profit Before Distribution 129,189,216 119,632,021 7.99% 0.25% Profit Percent To Sales 11.44% 11.19% 5.78% Law Enforcement 18B-805(c)(2) 8,844,597 8.360.935 Alcohol Education 18B-805(c)(3) 13,017,215 12,171,893 6.94% Net Profit 107,327,404 99,099,193 8.30% County - City Distributions 18B-805(e) 80,345,396 74,503,732 7.84% Number Of Stores 433 428 Mixed Beverage Tax Retained 18B-805(b)(2); 18B-805(f) 16,226,150 15,100,222 7.46% Liquor Sales Tax 105-164.4(a); 18B-805(b)(2) 63,414,141 60,382,578 5.02% Surcharge Collected 18B-804(b)(6a); 18B-203(a)(15) 8,436,881 8,074,193 4.49% **Bailment Collected** 18B-804(b)(2); 18B-203(a)(15) 9,248,940 8,856,442 4.43% **Retail Bottles Sold** 5.97% 74,599,405 70,396,643 Mixed Beverage Bottles Sold 9,264,755 8,639,526 7.24%

## Revenues From Spirituous Liquor - North Carolina ABC Boards July 1, 2017 - June 30, 2018